



ANNUAL REPORT 2019

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MISSION STATEMENT

The mission of Indoor Sports Victoria is to:

“Contribute to the viability of its members by establishing strategies that will increase participation by the community in the association’s brand of indoor sports and recreational activities.”

ACKNOWLEDGEMENTS

Indoor Sports Victoria acknowledges the valuable support of the following organisations during 2019:



AJ RECRUITMENT - Valued Sponsor of ISV.



SPORTS AND RECREATION VICTORIA
Provided funding to the association through their Health & participation schemes.



CN DESIGN & PRINT - Valued Sponsor of ISV.



Adline Media Pty Ltd - Valued Sponsor of ISV.



ICON SPORTS - Valued Sponsor of ISV.

Please support the business' that support you.

INDOOR SPORTS VENUES

Affiliated with Indoor Sports Victoria (2019):

ISV FULL MEMBERS

Caey Stadium
Cranbourne
Croydon
Eastern Indoor
Hoppers Crossing
Icon
Knox
Melton
Northcote
Oakleigh
Springvale
Saxon Sports
Werribee

COUNTRY ASSOCIATE MEMBERS

Ballarat
Bendigo
Colac
Geelong
Korumburra Indoor Cricket
Lifestyle Plus Mildura
North Geelong
Mildura
Stadium 34
Shepparton
Sunbury
Albury

METROPOLITAN ASSOCIATE MEMBERS

Western
Box Hill
Bundoora
Tullamarine
Ringwood
Maribyrnong

CHAIRMAN'S REPORT

I would like to thank the volunteer coaches and managers who run our state teams and devote a significant amount of their time and effort for no reward.

Also, to the venue operators who made their facilities available for various projects and state team trials and training.

Leanne Westworth (Administration Officer) has once again been tireless in her efforts to service the members. The Board thanks her again for a job well done.

I would like to congratulate all the state sides, their coaches, team managers and all their support staff for again representing the state with aplomb and diligence.

Congratulations also to all the players that made the Australian and All-star teams in Cricket and Netball.

Thank you to Janet Finn the newly appointed junior coordinator for her time and effort and the outstanding work she has done with this year's junior national teams.

State dinner was a resounding success and big thank you to Ross and Leanne for organising the night and to Chris Beattie for again being a very successful and entertaining master of ceremonies, I understand this was the last year Chris will be Master of Ceremonies, I would like to wish him the very best and thank him for his many years of service.

Once again this year also saw the greatest number of Victorian players selected to represent their country in international events. This is testament to Victoria producing players of outstanding quality and talent. A big congratulation from the Board to all those Victorian representatives selected to represent their Country.

The Association continues to strengthen its position in the sports and recreation marketplace both from an exposure point of view as well as financially. With continued unity and co-operation with Cricket Victoria and Cricket Australia, the indoor sports industry has the chance and the opportunity to promote itself and hopefully become a preferred choice by the community when it comes to deciding a sports pathway.

Cricket Australia continues to include indoor cricket as part of its cricket promotion and advertising, which of course gives the sport of indoor cricket further exposure and the prospect of attracting more participants to the sport.

The Beastwear NICL season has brought together some of the world's best players in indoor cricket to compete against one another in a national competition. Hopefully it will raise the profile of indoor cricket via a consistent high quality regular competition, creating a clear and attractive player pathway leading to better quality players and more people playing the game.

82 teams across Australia will be playing regular matches between April through to mid-August within each Zone (10 men's divisions and 6 women's). With Victoria having the most teams overall and the most games played. Congratulations to Croydon and Northcote for winning their zones and being Victoria's representatives at the National finals held in South Australia.

Super League again was well run this year and proved to be very competitive. Congratulations to all winning super league teams in Netball and Cricket.

Congratulations also to Travis Baker for winning the Ross Gregory medal for best and fairest men's player in 2018 which was presented at the State Dinner and to Briony Polkinghorne for winning the women's best and fairest. Also to Jaide Anthony and Jordan Hesline for winning the Richard Fisher award in the Junior State titles for Victoria.

I also wish to extend a thank you to all the Board members for their hard work this year and for their support. A big thank you to the Executive Officer, Ross Gregory for all his hard and tireless work not only this year but every year and for the pursuit of his passion to make indoor sports a big contributor and a viable and alternative option to everyone that is considering a choice of what sport to take on.

A big thank you also to the members of the sub-committees

The Board also is to be congratulated as well as those persons who assisted, promoted and worked with the all abilities teams this year and the junior teams.

Finally, but not least a big thank you to all our sponsors this year and for the coming year including VIC Health, Sports and Recreation Victoria, AJ Recruitment and Icon Sports for coming on board for this coming indoor sports year.

A Merry Christmas and safe New Year to all.

Peter Gigliotti
Chairman

EXECUTIVE OFFICER'S REPORT

The Annual report for 2018 is an assessment of Indoor Sports Victoria's activities over the last 12 months. You will note there was no Majorleague In 2017/18, while Superleague has stabilised for the 2018 season, I believe over the next coming years Superleague may struggle to survive unless clubs/ centres show a concerted effort to promote Superleague within their centres/ area and also there must be an even spread of the elite junior players across

On a personal note, I would like to say well done to all competitors of our NICL, Superleague and State sides, and a special congratulation to all Victoria's winning sides in both Netball and Cricket. And a special thankyou to Andrew Potts our umpire coordinator for the tireless work he has put in during the year on educating and allocating umpires.

To the Coaches, Managers and Umpires of our state sides, your role in the success of our national programs are invaluable, for without you there wouldn't be programs. The time and effort it takes from you all can never be underestimated the players, parents and staff at ISV and CV thank you all very much.

To the Cricket, Netball and State team committees, thank you for volunteering your time and effort over the past 12 months. You are the backbone of the organisation and your hard work is much appreciated.

I would like to thank Janet Finn for her work on the juniors this tournament. As the Junior coordinator she has worked tirelessly to make our junior program a success and the envy of all other States.

Thank you to the ISV Board members, who give a great deal of time and energy throughout the year. They work in the interest of Indoor Sports Victoria to make our various sports standout in a large sporting world.

Our Chairman Peter Gigliotti is a tireless worker for ISV and always has the best interest of the sport at heart. He gives our Board the stability and strength to make difficult decisions.

I'd like to thank Andrew Warrick who has been a pillar of strength to me during his time at Cricket Victoria Indoor assisting me in the NICL and implementation of the indoor 4s program. I wish him all the best in his new role as a participation officer In the Inner east.

Thank you to our sponsors, AJ Recruitment, Sports and Recreation Victoria, OohMedia , cndesign and Icon Sports for being on board for this coming indoor sports year, ISV appreciates your financial support, without which ISV would not be able to supply the level of service it does now.

Lastly thank you to Leanne Westworth the ISV office administrator, whose work is sometimes underestimated but always appreciated. Thank you, Leanne.



Ross Gregory

Executive Officer

The report that follows is a summary of the major activities of the association during the period: January - December 2019.

1. GOVERNANCE

Board of Management Meetings

The Board met 8 times to discuss the business and affairs of the association.

2. MEMBERSHIP

a) Full Members

The number of full members in the metropolitan area is now at 13.

b) Associate Members

The number of associate members during 2019 consisted of 12 in the country. There are 6 associate members in the metropolitan region.

3. ADMINISTRATION

a) Staff

The ISV office continued to provide comprehensive service to the metropolitan operators. The administrative staff level was 2 part time employees.

b) Office Equipment

Minimal expenditure was made on office equipment.

c) Cricket Victoria

The Executive officer works on average 3 to 4 days at Cricket Victoria and 1 to 2 days at ISV in Boronia. The Executive Officer is an employee of CV and part of his roll is dedicated to ISV.

4. FINANCE

a) Administration

All accounting was controlled by ISV administration where a 12 month forecast was presented.

b) Drink Supply

The supplier contract is with Adline Media.

c) Fee Structure

The association amended its fee structure resulting in nomination fees being paid in full by 30th June. As of 2010 100% of the Schweppes drink rebate returned to full members and 50% returned to associate members. All members lose 10% of their finals allocations in Superleague if invoices are outstanding beyond 30 days, the 10% accumulates every 30 day period.

d) Revenue Sources

The main sources of revenue for the association were as follows:

Membership Fees	5%
Team Noms	5%
Grants/Sponsorship	20%
State Teams Cricket	43%
Supplier Rebates	2%
Sales	2%
State Teams Netball	20%
Other	3%
TOTAL	100%

5. MARKETING

a) Team Count Surveys

The administration conducted team count surveys once during the period. The information is used by members to assess movements in the marketplace.

b) State Cricket Team Dinner/Function

A major function was staged during the year to honour outstanding performances at a state level also a best and fairest player medal for NICL men and women is awarded. This is a break-even function put on purely for the elite level players' benefit. It provides the opportunity to promote special events. With marketing from CV and CA.

CRICKET AUSTRALIA AND CRICKET VICTORIA INITIATIVES

In conjunction with States /Territories, CA has developed a vision for indoor cricket covering (as the highest priority) getting more people to play indoor cricket. This is an update to previous strategies with the revised vision period of 20176 – 2026. To achieve this, industry wide collaboration is imperative. Indoor cricket growth is also directly relevant to the overall Australian Cricket strategy (covering all aspects of outdoor & indoor cricket).

Each year, CA manages National Championships for elite indoor cricketers as well as several national teams competing in International events. The national events cater for both Men & Women from as young as 10 to 60 years of age. In 2019, approximately 90 teams took part in our National Championship events. This is over 1,000 participants plus hundreds of officials, with events attracting strong support from family and friends and a growing level of public interest thanks to increasing support from Cricket Australia.

The priority for CA in its support is to assist in ensuring that sustainable indoor cricket participation growth is achieved with a current 10 year vision of significantly increasing the current 180,000 participants in 2019 (which was a 10% increase on the previous year).

Annual investment from CA into indoor cricket exceeds \$500,000 per year (excluding the time and value of dozens of additional CA staff members – outside of the 2.6 FTE indoor staff levels – plus the value of resources developed, facility funding support etc). This has grown annually and significantly over the past three to four years. Some specific funding investments are directed towards State / Territory bodies, creation of new promotional indoor cricket resources, incentives, National Indoor Cricket League, National Championships, Elite teams, etc.

CA facilitates two national indoor cricket committees to help guide the direction for the sport (members endorsed by State / Territory bodies). Committee members have a diversity of backgrounds and skills (both indoor and outdoor cricket experience) with representatives from all parts of Australia to add to a wide discussion on the relevant topics. Regular communications between State / Territory bodies since the merger of indoor cricket with Cricket Australia has boosted both available resources and has also allowed for a more collaborative approach to growing the game.

CA play an active role in promotion of the game through a variety of opportunities. This includes:

- **Live Streaming Coverage** (over 250,000 views in 2019 – with 30,000 hours of indoor cricket footage watched);
- **100+ (& counting) short videos** covering events highlights, high profile players talking about indoor cricket, school training aids etc.;
- **Indoor Cricket Ads** on the 'electronic scoreboards' at various international matches;
- **Social media engagement** (combined 5 million+ followers across CA social media channels); &
- Promotion through **CA Subscriber Networks**, creation of indoor cricket specific **marketing collateral, engagement of elite players** to attend events or separately to provide messages of support to indoor cricket, and many many more!

CA is improving the overall standard and perception of the game in a number of ways, including through the following initiatives:

2019 National Indoor Cricket League (NICL)

- National Centre/Club based competition creating a clear and attractive player pathway leading to better quality players and more people playing the game.
- 1000 participants with 80 teams across Australia playing regular matches between the end of April through to mid-August within each Zone (10 men's divisions and 6 women's).
- 47 indoor centres hosted games, representing more than 1/3 of all indoor centres.
- Weekly live stream coverage on a Sunday evening from late April to mid-August.
- The Finals Series brings together the winning teams from each Zone with all teams vying for a share of over \$55,000 in prizemoney.
- Several current BBL and WBBL players competing in the NICL competition including Clive Rose, Clint Hinchcliffe, Kara Sutherland, Tegan McPharlin and Carly Leeson, Jake Fraser-McGurk and more.

Social Media Reach

- Live stream content exclusively available through Facebook and nicl.com.au.
- There have been almost 2 million video views between April – September 2019, with an average of over 165K views weekly across Facebook and the NICL website.
- Peak live viewers each week has remained consistent in averaging over 2.2K each evening.
- Across the season, there has been an average audience location split of 65% viewers in Australia and 35% in Other locations (overseas).

Between April and September 2019, the NICL website has had over 67,000 page views, with the indoor.cricket.com.au website receiving over 100,000 page views in this same timeframe

- **Enhancements to National Championships** through engagement of government, live streaming of games, event signage, social media and website coverage, etc.;
- **National Umpire Accreditation Course** launched in September 2016, providing training to upskill umpires and have a nationally recognised accreditation.

CV is taking an active role in implementing all the above initiatives, at the same time adding further communication and promotion through its website, twitter, newsletters and Facebook also assisting ISV in improving its policy's, structure and documentation such as the Risk Management Procedures.

6. PARTICIPATION

(January 2019 – December 2019)

The following is a summary of the number of individuals who played in a season of indoor sport in the 12 months period from January 2019 to December 2019. A season is defined as 4 games or more. Three seasons of indoor sport are played each period. The statistics are derived from annual surveys conducted by ISV across all metropolitan and country venues playing indoor cricket, netball, soccer and volleyball.

ALL PARTICIPANTS BY GRADE

	Men	Mixed	Women	Juniors	Schools	Total
Cricket	28,852	-	1,167	12,721	23,148	65,888
Netball	285	15,202	9,536	110	4,230	29,363
Soccer	21,742	2,058	513	23,758	28,651	76,722
Beach/VBall	987	854	46	-	3,450	5,337
Total	51,866	18,114	11,262	36,589	59,479	177,310

7. TOURNAMENTS

a) National Championships

- i) CV/ISV entered 19 teams in the 13 Cricket Australia National Championship grades in 2017-2019.
- ii) ISV entered teams in 6 of the 15 Indoor Netball Australia Championship grades in 2019. (combination of 7 aside and 6 aside).

b) State Team Co-ordinating Committees

The association appointed and supervised STC Committees for both cricket and netball. Their role is the recruitment, selection and preparation of players and officials for all state teams representing ISV. The association also appointed and supervised the umpires' education committee. Its main purpose is to educate umpires at a centre level and to identify quality umpires for Superleague competitions.

I would like to thank those committees for their time and effort.

c) Superleague and Majorleague

The ISV office continued to spend half of its administrative time on ensuring the tournaments retained their reputation for credibility, integrity and reliability. The 2018/19 Victorian Championships for netball attracted 16 teams. Superleague attracted 30 men's cricket in the 2019 Superleague season which is up overall on last year's numbers by 5%. I would like to thank the Tournament Advisory Board, the organisers of teams and clubs, for all their time and effort.

d) Country Championships

The association run zones in September numbers, this year there were 24 teams.

8. SPORT & VENUE DEVELOPMENT

a) Sports and Recreation Victoria Participation Program

ISV, in partnership with SRV, started a new funding program designed to attract and promote schools and females into indoor sport, and to train and upskill umpires and officials in our sport.

9. NATIONAL REPRESENTATION

The association provided delegates to all general meetings of the Cricket Australia steering committee and Indoor Netball Australia meetings.

10. INFORMATION

a) General

The association accumulated and provided information to members on all aspects relevant to its operations during the year including:

- Update of club player lists.
- Update and supply to clubs of by-rules booklets, fixtures and stationery.
- Documentation regarding legal issues.

b) Website

ISV's website visits are increasing monthly it is a credit to the association, and thanks to CN Design & Print for re-designing our website.

c) CN Design & Print

ISV contracted CN Design & Print to design and print all hand-outs and flyers.

11. DATA COLLECTION

- a) ISV collects Data by late February each year.
- b) All sports have the three seasons added together to give overall numbers.

MANAGEMENT (2019)

DIRECTORS

Janette Dunlop, Justin Perkins, John Almond, Razmi Mumba, Oliver Swan, Michael Cassar, Julia Zhu, Alex Jesensek, Ange and Craig Smith, Ankit Gupta, Manraj, Lal Jayasinghe.

BOARD OF MANAGEMENT

Justin Perkins, Anne Latta, Mick Cassar, Mel Herron and Peter Gigliotti

CHAIRMAN

Peter Gigliotti

SECRETARY

Justin Perkins

TREASURER

Melinda Herron

ADMINISTRATION

Executive Officer: Ross Gregory CV/ISV

Administrative Officer: Leanne Westworth (ISV)

METROPOLITAN TRIBUNAL

Peter Baird

STATE TEAM CO-ORDINATING COMMITTEE (NETBALL)

Melinda Herron, Jenny Collins, Penny Forest

STATE TEAM DINNER CO-ORDINATOR

Chris Beattie, Leanne Westworth

TOURNAMENT ADVISORY BOARD (CRICKET)

Alex Jesensek, Justin Perkins, Ross Gregory

TOURNAMENT ADVISORY BOARD (NETBALL)

Leanne Westworth, Stacey Manning, Mel Herron, Jenny Collins.

STATE TEAM CO-ORDINATING COMMITTEE (CRICKET)

Ross Gregory, Peter Gigliotti and Richard Dekaste

REPRESENTATIVES

Delegate to INA General Meetings: Melinda Herron

Delegate to INA Executive committee: Melinda Herron

Delegate to CA Executive committee: Ross Gregory

Tournament Director Country Champs: Alex Jesensek/ Trevor Caton

Chairman Junior State Team Committee: Janet Finn

APPOINTMENTS

Lawyers: Gigliotti Lawyers

Auditors: adep+ Financial Auditing

Bank: Westpac

2019 NATIONAL CHAMPIONSHIPS: CRICKET

TOURNAMENT	COACH	MANAGER	RESULT	TOURNAMENT UMPIRES
Open/21 & Under/Lord Taverner				
Men	Ross Gregory Peter Leeerson	John Chilton	2nd	Andrew Potts
Women	Wayne Turner	Tom Holt	2nd	
21 & Under Girls	Tony Pahi	Deb Loughnan	3rd	
21 & Under Boys	Josh Gregory Wayne Dow	Sam Bright	2nd	
Lords Taverners	Aaron McArthur	Adam Sims	1 st	
Masters 35+, 40+, 45+, 50+, Womens 30+				
Women’s 30+	Samantha Hall	Deb Davis	3rd	
Men’s 45+	Mick Zomer	Darren Buckley	2nd	
Men’s 35+ Blue	Aaron Bentley	Richard Dekaste	2nd	
Men’s 35+ White	Chris Reid	Naomi Dekaste		
Men’s 40+	Craig Dekaste	Mel Lyddy	3rd	
Men’s 50+	Peter Leerson	Tony Pahi	5th	
Juniors Under 13s, Under 15s, Under 17s Boys/Girls				
13 & Under Boys Blue	Shane Suckling Adam Hausler	Bec Newman	2nd	Craig Dekaste
13 & Under Boys White	Andrew Walker	Jane Walker	8th	
14 & Under Girls Blue	Laura Shaw Amy Jennings	Sophie Jennings	1 st	
14 & Under Girls White	Maddie Wright	Toni Pahi	5th	
15 & Under Boys Blue	Justin Perkins	Geoff Latham	1 st	
15 & Under Boys White	Michael Johnson	Jason Lovell	7th	
17 & Under Girls Blue	Sue Rose Paris Rafferty Chloe Rafferty	Clare Haynes	1 st	
17 & Under Girls White	Shane Hesline Adelaide Campion	Elly Donald	7th	
17 & Under Boys Blue	John Mark	Braydon Koch	1 st	

2019 NATIONAL CHAMPIONSHIPS: NETBALL

TOURNAMENT	COACH	MANAGER	POSITION	TOURNAMENT UMPIRES
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Open Ladies	Joanna Sanders		5th	Jennie Collins
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Open Mens	Alexia McConnell	Melinda Herron	2nd	
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Juniors

12 & Under Girls	Tracey Cooper-Gorham		6's 5th 7's 5th	Melinda Herron
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14 & Under Girls	Chelsea Imanisani	Alexia McConnell	6's 7th 7's 7th	Brenton West
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16 & Under Ladies	Penny Forrest	Mark Laidlaw	6's 3rd 7's 3rd	Jennie Collins
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16 & Under Mixed	Chris Baldwin		6's 6th 7's 6th	
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MANAGEMENT STRUCTURE

Board of Management and subcommittee guidelines as of 22/09/10

INDOOR SPORTS VICTORIA (ISV)

- ISV is an Association and its purpose is to provide for the representation, promotion and support of indoor sports throughout Victoria as set out in its Constitution, Statement of Purposes, Rules and Regulations.
- There are 14 full members and 12 associate members. Only a fully paid full member has voting rights at the AGM.
- ISV at its AGM elects a Five (5) person Board of Management to manage the affairs of the association, 2 of which are non-operators.

THE BOARD OF MANAGEMENT

- The affairs of the Association shall be managed by a Board of Management constituted under rules 38 of the Constitution.
- The Board of Management defines the long-term goals and the strategies for the Group, its subgroups and committees, and sets forth the principles and directives for the associations policies. It coordinates and monitors the most important activities, defines the portfolio, develops and deploys managerial staff, allocates resources and decides on the Group's financial steering and reporting.
- Separate Committees, answerable to the Board, may be appointed to organise and supervise teams and tournaments conducted on its behalf. These committees can only make recommendations to the Board and are not entitled to delete, amend or add to any rules or regulations currently in place without the approval of the Board.

SUPER/MAJORLEAGUE ADVISORY COMMITTEE (S/MAC)

1) Composition

- A committee of three (3) appointed annually by the Board of Management.

2) Roles & Functions

- Oversee the conduct of Competitions, Grading and Fixturing.
- Make recommendations to the Board of Management on matters such as structural changes to competitions, direction of tournaments, etc.
- Oversee the implementation of any changes determined by the Board.

STATE TEAM CO-ORDINATING COMMITTEE (STAC)

1) Composition

- A committee of three (maximum of 4) appointed by the Board of Management with one being a representative of ISV/CV.
- The appointed committee serves a 2 year term.

2) Roles & Functions

- Give direction on the development of pathways for players and coaches.
- Run coaching workshops on the current ISV coaching/Managers documentation/pathways.
- Oversee the appointment of coaches and team managers.
- Raise the level of coaching standards in Victoria.
- Collect and build a database of coaches for ISV competitions.
- Act as a point of contact for all coaches and team managers for all competitions held in Victoria.
- Establish procedures and policies which enable the ISV to allocate coaches to the elite competitions held within Victoria.
- Make recommendations to the Board and document all policies, procedures and disciplinary procedures for players and officials.

ZONES DELEGATES (ZD)

The method of appointment and the length of term to be served is up to individual Zones, and, their operators.

1) Roles & Responsibilities

- Recruitment and organisation of Zone teams.
- Collection and payment of any fees set out by the SC.
- The conduct of players and officials representing their Zone at any tournament.
- The entry of teams in all compulsory categories as set out by the SC.
- Administer and give direction to all tournaments conducted within the Zone.

UMPIRE EDUCATION COMMITTEE (UEC)

1) Composition

- A committee of up to three (3) senior umpires appointed by the Board.
- The appointed committee serves a 2 year term.

2) Roles & Functions

- Set up and run umpire workshops.
- Raise the level of umpiring standards in Victoria.
- Manage umpire discipline.
- Educate umpires in player discipline, game control, hand signals and all other aspects of umpiring.
- Establish and maintain a database of umpires for ISV competitions.
- Act as a point of contact for all umpires & centre managers on matters related to the rules of the game.
- Set in place procedures and policies to enable the UEC to allocate umpires to elite competitions held within Victoria by standard and grade.

COACHES AND TEAM MANAGERS

1) Appointment

- Coaches and team managers will be appointed initially for a term of two years.
- After 2 years, coaches and team managers may reapply for a further term.

2) Roles & Responsibilities

- Organise training days and times in conjunction with the STC.
- Coordinate selection and preparation of state teams.
- Assume responsibility for the conduct of state teams whilst training and on tour.
- Personally abide by and implement guidelines, policies and procedures as set out by the STC.

TRIBUNAL

1) Appointment

- The tribunal will be appointed under the guidelines set out in the ISV Disciplinary Procedures document.
- The tribunal will be appointed prior to the Superleague season commencing.

2) Roles & Responsibilities

- Adjudicate on all matters pertaining to ISV/CV competitions, teams and officials which have been reported by an umpire or official.
- Persons reported to be notified of their offence or offences in accordance with ISV rules and regulations 2 through to 10 and 20 in the By-Rules.
- The tribunal is empowered by the Board to sit in judgment and issue penalties as appropriate in accordance with its rules and regulations.

Recommendations written here are merely guidelines and the rules, regulations and disciplinary procedures of ISV must be used as the main point of reference at all times.

*"I cannot stress enough how important **positive reinforcement** of our sports to the general public can be. If we are not prepared to support our sports or show it at all times in a positive light, then how can we expect people to play."*



Ross Gregory

FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

DIRECTORS DECLARATION

The directors have determined that the company is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

The directors of the company declare that:

1. the financial statements and notes, as set out herein present fairly the company's financial position as at 30 June 2018 and its performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements; and
2. in the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors:

Director

Date: 6th December 2018

	Jun-18	Jun-17
Income		
Income from Cricket Victoria	22,845	15,685
Marketing Income	8,283	20,000
Membership fees	21,003	20,540
Other Revenue	1,773	6,291
Sales	10,895	10,236
Team Nomination Fee	14,146	16,989
Trophies	3,069	4,055
Income - Cricket		
Cricket Juniors		
Income - Cricket Juniors - July 2017	186,633	95,144
Payments - Cricket Juniors - July 2017	(183,216)	(57,790)
Total Cricket Juniors	3,417	37,353
Cricket Masters		
Income - Cricket Masters - May 2018	46,916	31,211
Payments - Cricket Masters - May 2018	(37,962)	(30,854)
Total Cricket Masters	8,954	357
Cricket Opens		
Income - Cricket Opens - July 2017	105,098	73
Payments - Cricket Opens - July 2017	(113,962)	-
Total Cricket Opens	(8,864)	73
Total Income - Cricket	3,508	37,783
Income - Netball		
Netball Aged		
Income - Netball Aged - May 2018	18,877	-
Payments - Netball Aged - May 2018	(18,317)	-
Total Netball Aged	560	-
Netball Juniors		
Income - Netball Juniors - December 2017	103,967	178,394
Payments - Netball Juniors - December 2017	(106,241)	(181,634)
Total Netball Juniors	(2,274)	(3,240)
Netball Super Nationals		
Income - Netball Super National - August 2017	127,856	-
Payments - Netball Super Nationals - August 2017	(121,305)	-
Total Netball Super Nationals	6,550	-
Total Income - Netball	4,837	(3,240)
National Indoor cricket League		
National Indoor cricket League	27,419	-
National Indoor cricket League Expenses	(20,015)	-
NICL Winners Payment 2017 Tournament	(15,000)	-

	Jun-18	Jun-17
Total National Indoor cricket League	(7,596)	-
Schweppes/OOH Media Rebates		
Schweppes Rebates	(21,541)	(30,066)
Schweppes/OOH Media Rebates	30,327	31,454
Total Schweppes/OOH Media Rebates	8,786	1,388
Total Income	91,548	129,727
Gross Profit	91,548	129,727
Plus Other Income		
Grant - Department Planning & Development	41,000	41,000
Interest Income	9	11
Maternity Leave Payment	12,510	-
Total Other Income	53,519	41,011
Less Operating Expenses		
Accounting fees	3,000	436
Annual Leave Expense	2,344	-
Association Expenses	2,571	2,383
Audit fees	3,800	3,800
Bank Fees	617	473
Consulting Fees	1,271	2,364
Cricket Victoria - Cricket Component	40,900	30,000
Freight & Courier	183	82
General Expenses	232	420
Honorarium - Cricket	1,000	-
Honorarium - Netball	2,400	455
I.N.A	2,500	(4,000)
Insurance	2,529	2,830
Legal expenses	-	300
Light, Power, Heating	1,516	1,448
Long Service Leave	1,698	5,441
Marketing Expenses	200	2,000
Meeting Expenses	1,157	199
Office Expenses	5,856	4,117
Postage	386	417
Property - Rent/Rates/Water/Insurance	190	141
Rent	11,142	11,936
Software	688	545
Superannuation	3,214	3,256
Telephone & Internet	1,536	1,555
Tournament Costs - Metro	23,725	22,412
Travel	544	336
Wages and Salaries	40,333	33,708
website expenses	5,707	2,891
WORKCOVER	269	230
Total Operating Expenses	161,508	130,172
Net Profit	(16,440)	40,567

BALANCE SHEET AS AT 30 JUNE 2018

30 Jun 2018

30 Jun 2017

ASSETS

Bank		
cash management account	75,723	90,109
indoor sports victoria	4,914	47,267
ISV state team account cricket	322,941	68,335
ISV state team account netball	12,803	13,689
Total Bank	416,380	219,400
Current Assets		
Accounts Receivable	72,926	46,569
Other Debtors	3,000	3,000
Prepayments	6,658	-
Wages (indirect)	-	2,900
Prepayments - Cricket		
Prepayment - Cricket Juniors - July 2018	946	147,222
Prepayment - Cricket Opens - July 2018	41,255	105,699
Total Prepayments - Cricket	42,202	252,921
Prepayments - Netball		
Prepayment - Netball Juniors	-	39,690
Prepayment - Netball Opens - August 2018	12,281	-
Prepayment - Netball Super Nationals	-	78,114
Total Prepayments - Netball	12,281	117,804
Total Current Assets	137,067	423,193
Total Assets	553,447	642,593

LIABILITIES

Current Liabilities

Other Payables		
Accrual	5,500	4,000
GST	20,929	1,953
Income in Advance	27,955	17,500
Other payables - National Indoor Cricket League	-	(659)
PAYG Withholdings Payable	9,110	1,186
Superannuation Payable	1,560	-
Wages Payables	270	(39)
Total Other Payables	65,324	23,941
Payable to Members - Cricket		
Payable to Members - Cricket Juniors - July 2018	211,995	177,045
Payable to Members - Cricket Opens - July 2018	82,088	85,389
Total Payable to Members - Cricket	294,083	262,435
Payable to Members - Netball		

	30 Jun 2018	30 Jun 2017
Payable to Members - Netball Juniors - December 2018	-	2,805
Payable to Members - Netball Opens - August 2018	909	-
Payable to Members - Netball Super Nationals	-	36,300
Total Payable to Members - Netball	909	39,105
Trade Payables		
Accounts Payable	40,015	151,599
Total Trade Payables	40,015	151,599
Total Current Liabilities	400,331	477,079
Non-Current Liabilities		
Provision for Annual Leave	2,344	-
Provision for Long Service Leave	7,138	5,441
Total Non-Current Liabilities	9,482	5,441
Total Liabilities	409,813	482,519
Net Assets	143,634	160,074
EQUITY		
Current Year Earnings	(16,440)	40,567
Retained Earnings	160,074	119,508
Total Equity	143,634	160,074

NOTES TO THE FINANCIAL STATEMENTS

1. Statement of Significant Policies

The directors' have prepared the financial statements on the basis that the company is a non-reporting entity because there are no users dependent on general purpose financial reports. This financial report is therefore a special purpose financial report that has been prepared in order to meet the needs of members. The financial report has been prepared in accordance with the significant accounting policies disclosed below which the directors have determined are appropriate to meet the needs of members. Such accounting policies are consistent with the previous period unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. The accounting policies that have been adopted in the preparation of this report are as follows:

1.(a) Income Tax

The entity is exempt for paying Income Tax.

1.(b) Property, Plant and Equipment

Property, plant and equipment are carried at cost, independent or directors' valuation. All assets, excluding freehold land and buildings, are depreciated over their useful lives to the company. Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in shareholders' equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the profit and loss. Each year the difference between depreciation based on the revalued carrying amount of the asset charged to the profit and loss and depreciation based on the asset's original cost is transferred from the revaluation reserve to retained earnings. The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have not been discounted in determining recoverable amounts.

1.(c) Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs.

1.(d) Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at reporting date.

1.(e) Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

1.(f) Trade Receivables and Other Receivables

Trade receivables and other receivables, including distributions receivable, are recognised at the nominal transaction value without taking into account the time value of money. If required a provision for doubtful has been created.

1.(g) Trade Creditors and Other Payables

Trade creditors and other payables, including bank borrowings and distributions payable, are recognised at the nominal transaction value without taking into account the time value of money.

1.(h) Revenue and Other Income

Revenue is measured at the value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. For this purpose, deferred consideration is not discounted to present values when recognising revenue. Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established. Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at reporting date and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that related expenditure is recoverable. All revenue is stated net of the amount of goods and services tax (GST).

1.(i) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

1.(j) Finance Leases

Leases are classified as finance leases wherever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

2. Receivables

3. Lease Commitments

The following represents the non-cancellable operating lease commitments not capitalised in the financial statements:

None

4. Contingent Liabilities

At 30 June 2018 the contingent liabilities of the company were \$nil.

5. Events After Balance Date

There has been no major event after balance date.

STRATEGIC PLAN 2018 – 2022

MISSION

Support our members to provide opportunities for all Victorians to play sport indoors

VISION

To reach sustainable growth in participation across all indoor sports

STRATEGIC PILLARS

Support for our Sports and Members	People and Places	Elite Players and Teams
<ul style="list-style-type: none">• Promote Indoor Sports in Victoria by telling our story better.• Attract new revenue through growth of our corporate partnerships.• Continual engagement with government partners.• Build upon relationships with other State and NatSporting Associations.	<ul style="list-style-type: none">• Establish entry level programs for children and juniors.• Break down the barriers of participation in Indoor Sports.• Create new ways for people to engage with us.• Provide welcoming and inclusive Indoor facilities for all.	<ul style="list-style-type: none">• Achieve success on court at State Representative level.• Continue to grow the strength and profile of Centre and Club based competitions.• Increase opportunities at a junior representative level to feed into the High-Performance system.• Further engagement and development of coaches and match officials at all levels

What success will look like?

- More people involved across all Indoor Sports as players, participants, officials and volunteers
- A range of programs and sport offerings that is flexible to all ages and abilities
- Success for Victorian teams, players and officials on the National and International stage
- Financial sustainability to allow us to continue to invest in our sports
- Increased profile of Indoor Sports Victoria brand
- Improved Indoor Sport facilities statewide

FROM THE CHIEF EXECUTIVE OFFICER

I am pleased and privileged to present the Indoor Sports Victoria Strategic Plan that will steer our operations from 2018 to 2022.

Over the next 4 years our plan will be the foundation of our decision making and focus, providing a cornerstone for our operations with a determination to improve indoor sports from an internal and external perspective.

The Plan focusses strongly on participation growth and sustainability across various dimensions of Indoor Sports Victoria.

Our vision of Sustainable Growth is a simple but strong symbol of what we need to achieve for our industry on and off the court.

The Plan is underpinned by 3 strategic pillars which will provide the fundamental framework and delivery of ISV's objectives.

Working with the Indoor Sports Victoria Board I look forward to the future as we endeavour to grow commercial and participation benefits in the industry over the next 3 years.

Ross Gregory
Executive Officer



OUR GROWTH FRAMEWORK

CORE

- ISV Full Member Centres
- ISV affiliate Member Centres

NEW

- Individual Super League Membership
- Supporter Membership

EMERGING

- New website advertising opportunity
- New sponsorship
- New website e-commerce opportunities

GOVERNANCE

Maintain sound decision making processes through an independent ISV Board, representing all sports, players, and the commercial interests of all members.

OUR VALUES – OUR BEHAVIOURS

INCREASE PARTICIPATION



PROMOTE INCLUSION



PURSUE EXCELLENCE



SUPERLEAGUE AND MAJORLEAGUE BEST & FAIREST WINNER AND PREMIERS.

2019 SUPERLEAGUE

CRICKET

FRIDAY

Mens 2A Premiers - Crusaders

Mens 2B Premiers - Pirates

SATURDAY

Mens 1 Premiers - Croydon

Mens 2 Premiers - Croydon

Mens 3 Premiers - Casey

Mens 4 Premiers - Casey

NETBALL

Mixed Premiers - Hurricanes

Womens Premiers - Wolves

Mens Premiers - Oakleigh

BEST & FAIREST CRICKET - FRIDAY

Mens 2 - Karl Heckmann Jnr – Crusaders

BEST & FAIREST CRICKET - SATURDAY

Mens 1 - Justin Perkins – Croydon

Mens 2 - Jason Butterfield – Hoppers Crossing

Mens 3 - Todd Quinn – Casey

Mens 4 - Adam Masterson – Hoppers Crossing

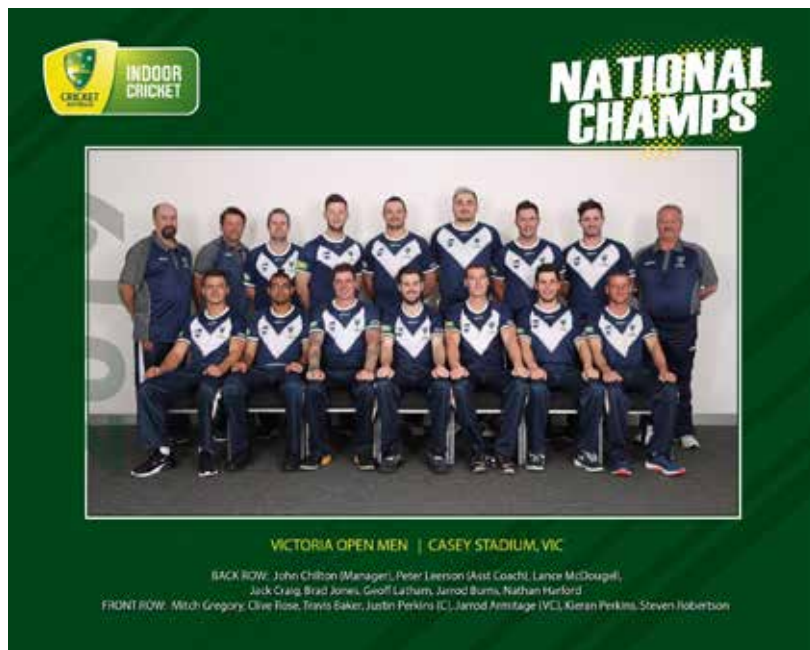
BEST & FAIREST NETBALL

Mixed - Richard Lake – Wolves

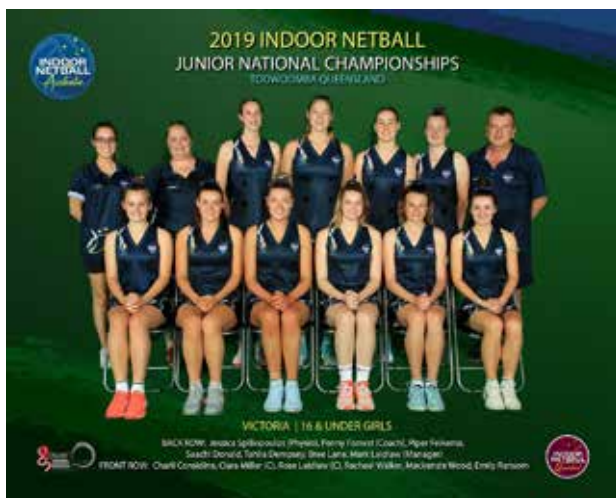
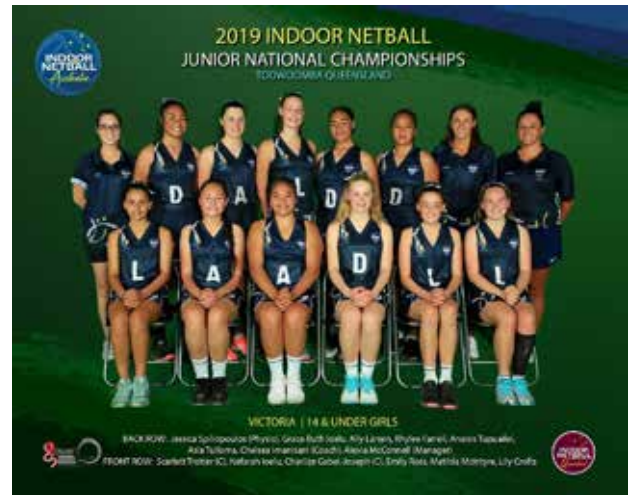
Womens - Fiona Prichard – Croydon

Abbie Barnes – Oakleigh

Mens - Dennis Napara – Hoppers Crossing









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